

## Message Text

UNCLASSIFIED

PAGE 01 SANAA 01221 180756Z

17

ACTION NEA-09

INFO OCT-01 ISO-00 EB-11 SS-20 SP-03 MMS-03 PER-05 ABF-01

COME-00 ( ISO ) W

----- 061111

P 180616Z JUN 74

FM AMEMBASSY SANAA

TO SECSTATE WASHDC PRIORITY 3872

UNCLAS SANAA 1221

E.O. 11652: N/A

TAGS: AFSP, YE

SUBJ: FY76 COMMERCIAL BUDGET PACKAGE

REF: STATE 112965

### 1. FY74 POST COMMERCIAL LIBRARY/OFFICE COST ESTIMATE

ALLOWANCES	\$1390
FIELD TRAVEL	1820
COMMERCIAL LIBRARY RENOVATION	1280
OFFICE EQUIPMENT & FURNISHINGS	920
PUBLICATIONS	1960

### 2. ADDITIONAL FUNDING REQUIREMENTS FY76:

TWO ITEMS SHOULD BE STRESSED. FIRST, BETWEEN 1972 AND 1973, AMERICAN EXPORTS TO THE YAR INCREASED DRAMATICALLY FROM 2.2 TO 9.8 MILLION DOLLARS. SECOND, THE CONCOMITANT INCREASE IN REQUESTS FOR COMMERCIAL EXCHANGES HAVE BEEN HANDLED BY ONE OFFICER ON A PART-TIME BASIS SINCE AUGUST 1973.

WORKLOAD WITHIN THE COMMERCIAL FIELD WILL PROBABLY LEVEL OUT AND INCREASE AT A SLOW RATE OVER THE NEXT TWO YEARS AS YEMENI BUSINESSMEN COMPETE, WAHT IS FOR MANY, THEIR FIRST CONTACTS WITH U.S. BUSNINESSMEN AND PRODUCTS. STILL, INCREASED DEPARTMENT SUPPORT FOR COMMERCIAL ACTIVITIES WILL BE REQUIRED FOR THE FOLLOWING:

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SANAA 01221 180756Z

1. (ONE FULL-TIME LOCAL POSITION AT FSL-3 LEVEL OR ABOVE.)  
SALARY UNKNOWN. TO HANDLE VISITORS AT OFFICE IN OFFICER'S  
ABSENCE; TO FOLLOW UP ON WTDR/ADS REQUESTS: TO DISTRIBUTE THE  
NEWSLETTER ON MONTHLY BASIS AND HANDLE ROUTINE CORRESPONDENCE  
WHICH HAS INCREASED EIGHT-FOLD OVER THE PAST YEAR. WTDR  
PREPARATION HAS INCREASED FROM TWO IN FY73 TO 37 IN FY74.  
THESE CAN BE EXPECTED TO INCREASE UNTIL THE YAR COMMERCIAL  
SECTOR IS MORE ADEQUATELY REPRESENTED IN THE USDOC'S WTRD  
FILES. SIMILARLY, TRADE OPPORTUNITIES--WHICH UNTIL MAY 1974  
WERE PREVENTED BY THE ABSENCE OF A CURRENT SIC INDEX--SHOULD  
INCREASE DRAMATICALLY. \$3652.

2. LIBRARY SUPPORT:THE NUCLEUS FOR THE COMMERCIAL LIBRARY IS  
NOW BEING ESTABLISHED BUT WILL REQUIRE A CONTINUED INFUSION OF  
NEW CATALOGS IN FY76. \$400.

3. COMMERCIAL REPRESENTATION: ON THE INCREASE BOTH INFORMALLY  
AND FORMALLY AS CONTACTS WITH THE BUSIBSS COMMUNITY RISE. \$150.

4. COMMERCIAL TRAVEL: ALLOTMENTS MUST BE INCREASED SUBSTAN-  
TIALY. THE LEADING COMMERCIAL CENTER IN THE YAR IS HODEIDA AT  
A DISTANCE OF 340 KILOMETERS FROM THE CAPITAL. TAIZ--400  
KILIMETERS DISTACE--STILL RETAINS AN IMPORTANT COMMERCIAL  
FUNCTION. \$900.

5. NEWSLETTER: AT THE PRESENT TIME THE BEIRUT NEWSLETTER  
MIDDLE EAST AMERICAN, IS DISTRIBUTED TO 50 CONTACTS IN THE  
Y.A.R. THIS NUMBER CAN AND SHOULD BE PROFITABLY INCREASED  
TO 100. THERE IS STILL, AND PROBABLY WILL BE, NO REASON  
TO PUBLISH A NEWSLETTER IN SANAA ITSELF. \$350.  
CONTRACT SERVICES IN SUPPORT OF THE ABOVE ARE UNAVAILABLE IN  
THE YAR. THE COMMERCIAL PROGRAM IN THE YEMEN WILL CONTINUE  
TO BE MODEST, ALTHOUGH THIS SHOULD NOT PREVENT IT FROM BEING  
EITHER EFFICIENT OR EFFECTIVE WITHIN ITS LIMITED SCOPE.  
ALTHOUGH THE YEMEN IS ECONOMICALLY POOR, THERE IS A CONTINUALLY  
INCREASING AMOUNT OF FOREIGN EXCHANGE AVAIALABLE TO WHAT IS A  
QUITE DYNAMIC COMMERCIAL COMMUNITY. DEPARTMENT SUPPORT IN  
ESTABLISHING A COMMERCIAL SECTION COMMENSURATE WITH THE TRADE  
POSSIBILITIES EVIDENCED IN THE YAR IS REQUESTED.  
CRAWFORD

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974SANAA01221  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740158-0277  
**From:** SANAA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740635/aaaabecx.tel  
**Line Count:** 99  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 112965  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** smithrj  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 APR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <15 APR 2002 by phillir0>; APPROVED <14 JAN 2003 by smithrj>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FY76 COMMERCIAL BUDGET PACKAGE  
**TAGS:** AFSP, YE  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005